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Technical Skills Software Development API Design & Integration LAMP Development (PHP/Python) Cloud Architecture Development DevOps & CI/CD

Focus E-commerce

Tim Cotten

Chief Technology Officer at Agilla Pro Washington, D.C. Metro Area

Summary

Technology leader accomplished in enterprise software, ecommerce, and blockchain development. Full stack developer with extensive background in systems engineering. Takes a handson role in rapid architecture, prototyping, and delivery of critical systems.

Numerous high-impact projects in LAMP, Rails, .NET, and mobile development for mid-sized businesses. Extensive experience with database administration, development and design with a heavy emphasis on cloud architecture and deployment.

E-commerce expertise, IaaS/cloud with AWS, online security (PCI/ DSS), system administration, DevOps, and search engine discovery and acquisition (SEO, SEM, affiliate marketing).

Experience

Agilla Pro Chief Technology Officer April 2012 - Present

Agilla Pro provides professional management and software development services for multiple e-commerce companies and digital service providers

• Engineered a custom e-commerce platform to achieve what off-the-shelf solutions the others couldn't offer: including a smart and blazing fast DB caching system, incredibly configurable routing and SEO logic, automated tests, and support for dozens of affiliate methodologies and rewards/incentives programs as well as a suite of product development tools for our marketing team tailored to our business

• Developed a co-branded mobile app that tripled sales in the target sidechannel

• Created our own proprietary APIs (REST and SOAP) to maximize affiliate opportunities and data-sharing with Salesforce integration points

• Improved company up-time from 97% to 99.99% by implementing a highly scalable and highly redundant systems architecture using Amazon Web Services for redundant, load-balancing infrastructure

 Integrated Bitcoin, PayPal, and Google Instant Buy for improved conversions and marketability

• Guided Agilla Pro through data recovery and worst-case failure recovery (disaster mitigation) during initial on-ramping when payment processing system was corrupted

• Engineered user experience technology that instantly adapts websites and mobile applications to meet marketing source requirements across hundreds of affiliate campaigns

• Pioneered advanced address verification techniques and location mapping in our online and mobile apps that dropped delivery failures by 45%

• Leveraged quantitative analysis techniques with customized metrics systems to achieve a 260% increase in online conversion rates for our customers while lowering CPC costs and greatly improving SEO rankings

• Created comprehensive PCI/DSS compliant security strategies and delivered a fully encrypted secure billing, storage, and retrieval solution

KaBOOM!

Director of Online Development May 2011 - May 2012 (1 year 1 month)

• Directed! an energetic and highly agile team of Rails, PHP, and mobile developers

- · Coded! in such languages as Ruby and Objective-C
- Delivered! on time, on budget, and on target
- · Built! great relationships, great software, and great playgrounds

• Developed the "Playgrounds!" iPhone app, sponsored by Parents magazine: find playgrounds, rate them, and make play dates!

• Developed the "Our Dream Playground" website using gamification

techniques to energize a nationwide community in crowd-sourced fundraising

• Implemented numerous initiatives to map the "Play Desert" utilizing GIS tools and systems

IdeaFabrik / Second Star Interactive Senior Technical Designer January 2011 - May 2011 (5 months) Centreville, VA

Developed social games using the Idea System platform

Created a fully functional demo of a 3D Farmville-esque game for Game

Developers Conference

• Innovated key game development concepts for a cloud-based system that now boasts 10,000+ active developers

New Zhili / EduTech

Design Director April 2010 - January 2011 (10 months) Reston, VA

• Lead design and engineering of a complex, massively-multiplayer online game, including time-on-site management in Beijing

• Identified and mitigated impact of under-delivering or fraudulent contractors, reducing overhead of the company by more than 20%

• Reduced development timeline by implementing COTS middleware solution to replace poorly performing codebase

• New Zhili was fully funded following demonstrations of our successful game projects, and is now in Pre-IPO

Electronic Arts

Lead Game Developer September 2005 - February 2010 (4 years 6 months) Redwood City, CA

• Managed Ultima Online's Live team, producing regular content and system updates

• Developed in C++, Java, and proprietary scripting languages across multiple game properties; added hundreds of thousands of lines of new code

• Delivered massive performance improvements with MySQL and Oracle databases: two hour backups requiring a daily shutdown became half-hour asynchronous background jobs

• Created custom game add-ins and modules for Drupal driven websites in PHP to interface with our games such as a web-based character profile viewer/ editor

• Innovated new AI systems such as speech libraries, daily schedules, and graph-node movement systems to extend A*